

# Market Report

Ver. Dec 2024



# Indonesia's FFB Production Outlook

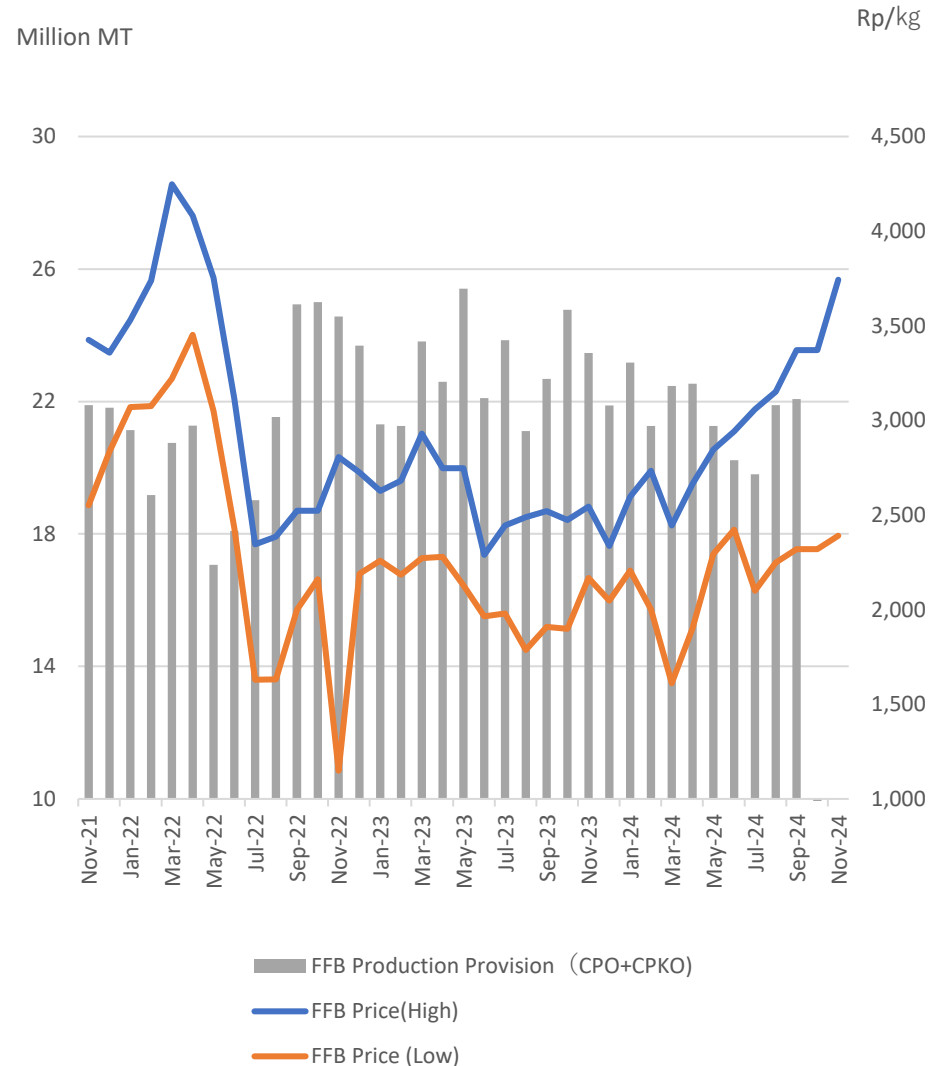
## 1. Actual Results

In November 2024, the average FFB price in 22 provinces in Indonesia for tree age of 10-20 years is Rp3,040/kg. The highest price was Rp3,744/kg in West Sumatra Province, about 8% higher than the previous month of September. The lowest price was 2,390Rp/kg in South Sulawesi Province.

## 2. FFB Production Forecast

FFB production is actually increasing from July to August. From October, production is expected to decline due to the rainy season in Indonesia as a whole.

FFB Price in Indonesia(High/Min)  
Estimated FFB Production



Source: Data prepared by Santomo based on various information.

# Indonesian Palm Oil Production and Price Outlook

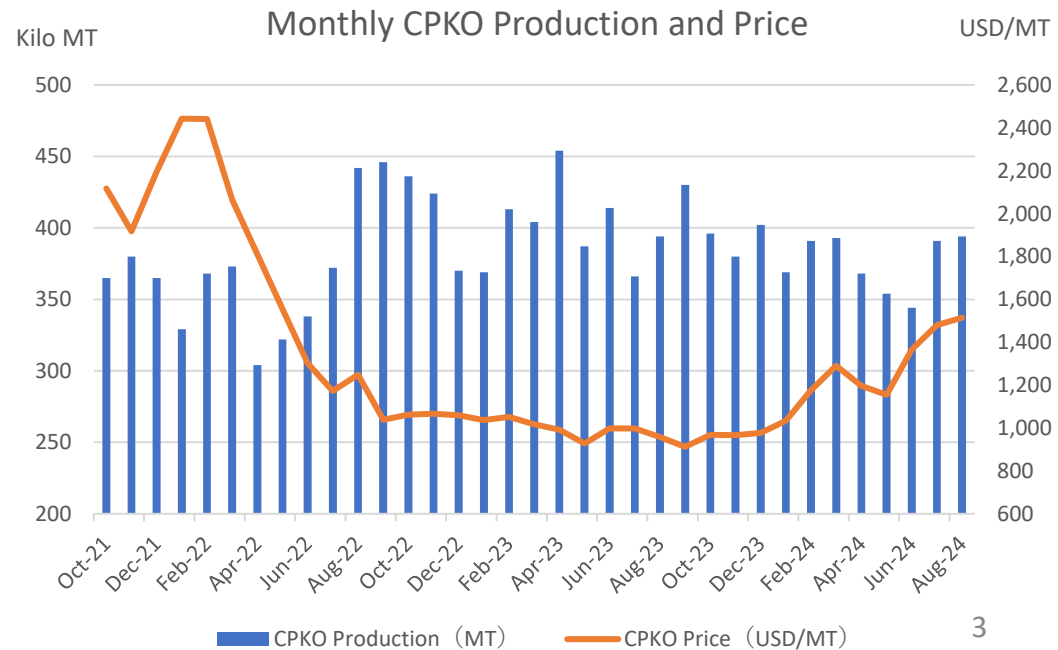
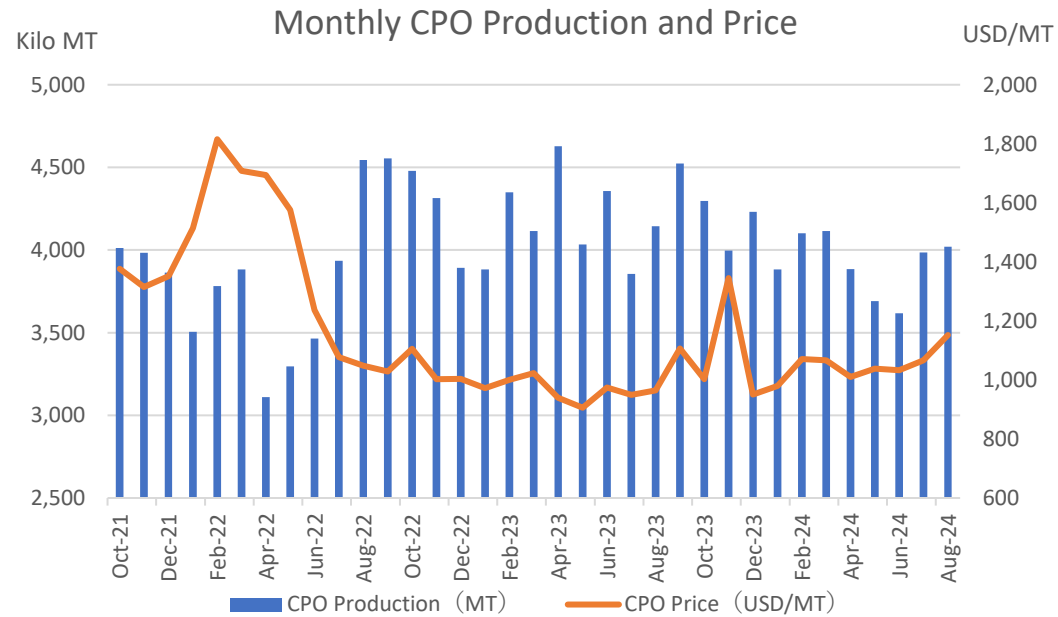
## Actual Results

### 1.CPO

The average price of CPO (CIF Rotterdam) was 1,268 USD/MT in October 2024 compared to 1,308 USD/MT in November 2024, an increase of 40 USD/MT (about 3% increase). It also increased by 43 USD/MT (about 3% increase) compared to the average CPO price of 1,265 USD/MT in November 2023.

### 2.CPKO

The average price of CPKO (CIF Rotterdam) was 1,635 USD/MT in October 2024 compared to 2,015 USD/MT in November 2024, an increase of 379 USD/MT (about 23% increase). It was also 1,047 USD/MT higher (about 108% increase) compared to the average CPO price of 958 USD/MT in November 2023.



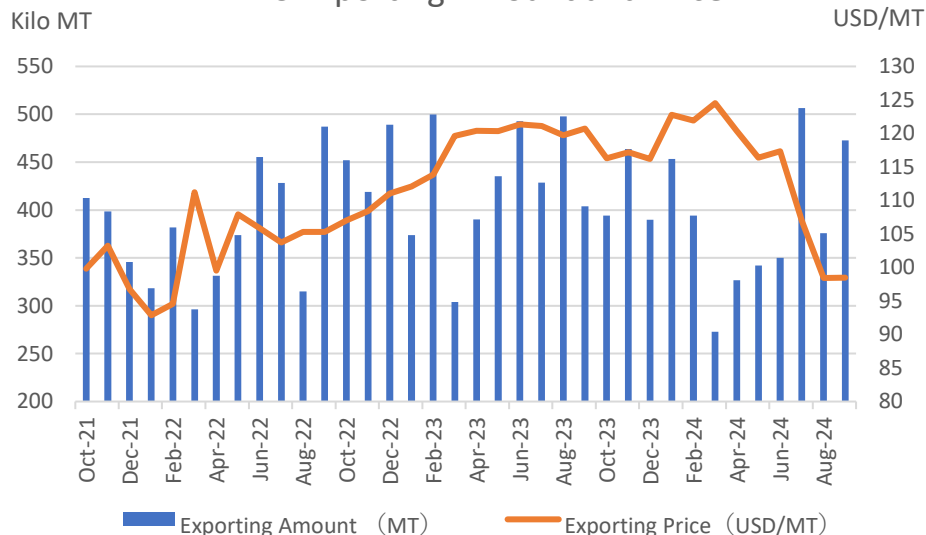
# PKS export volume and export value forecast from Indonesia

## Actual Results

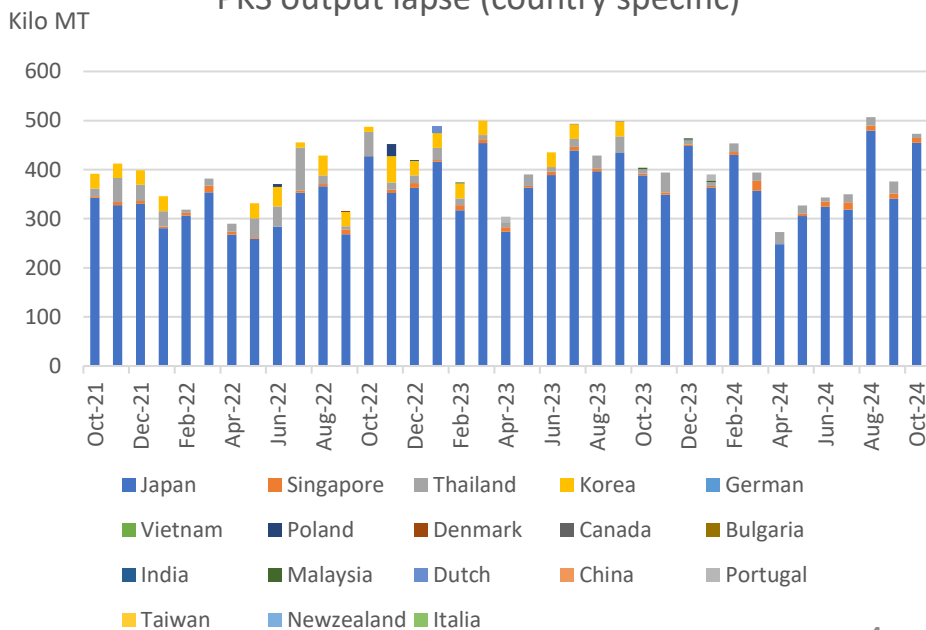
Indonesia's PKS exports in October 2024 totaled 472,822 tons, a increase of 96,894 tons (about 26% from the previous month) when compared to September's exports of 375,928 tons. Compared to the 403,769 tons of PKS exported the previous year in October 2023, October 2024 exports increased by 69,053 tons (about 17%). The value of PKS exports in October 2024 was at USD 48,739,167. recorded

Japan was the largest export destination in October 2024, recording 454,537 tons in export volume and 44,989,629 USD. (PKS exports to Japan account for about 91% of Indonesia's total exports.) Compared to September's exports of 340,948 tons, exports to Japan increased by 113,539 tons (about 33% increase from the previous month).

PKS Exporting Amount and Price



PKS output lapse (country specific)



Source: Data prepared by Santomo based on various information.

# **PKS export volume and export value forecast from Indonesia**

## **1. Outlook for CPO and FFB Prices**

-In November, all of the Indonesia enters rainy season, then FFB production is decreasing, also there are Christmas and New year holidays on December, FFB production will be lower and price is expected to be getting higher.

-With Indonesia, a palm producing country, planning to sell B40 biodiesel (a mixture of CPO and diesel fuel), domestic demand for CPO will increase, and FFB and CPO prices are expected to continue to trend upward.

## **2. Outlook for PKS Prices**

Once the export volume of PKS dropped significantly and the price of PKS also dropped, but the export volume is on a recovery trend. In addition, FFB and CPO production in November is estimated to decrease due to the rainy season. As a result, the future increase in PKS demand and low supply of PKS may continue, which may lead to higher prices.

## **3. Indonesian Domestic Policy**

Domestic demand for CPO is increasing as Indonesia, a palm producing country, plans to sell B40 biodiesel (CPO: a mixture of 40% biodiesel and 60% diesel fuel). In addition, export restrictions on CPO may be tightened in relation to the domestic supply of B40.