) SANTOMO Market Report

Ver. May 2025esia's Lorgest Palm Oil Technology & Equipment Expo Pameran Teknologi dan Peralatan Kelapa Sawit Terbesar di Indonesia!



Indonesia's FFB Production Outlook

1.Actual Results

In April 2025, the average FFB price in 22 provinces in Indonesia for tree age of 10-20 years is 3,204 Rp/kg. The highest price was 3,844 Rp/kg in West Sumatra Province, about 1% Higher than the previous month of March. The lowest price was 2,300Rp/kg in South Sulawesi Province.

2. FFB Production Forecast

FFB production is expected to decline in this year, due to small scale farmer's palm trees ages are getting old and needed to be replanted otherwise FFB production efficiency is on downward trend.

Also, Indonesia is still in rainy season, FFB productivity remains easily limited.

FFB Price in Indonesia(High/Min) Estimated FFB Production



Indonesian Palm Oil Production and Price Outlook

Actual Results

1.CPO

The average price of CPO (CIF Rotterdam) was 1,154 USD/MT in April 2025 compared to 1,250 USD/MT in March 2025, an increase of 96 USD/MT (about 8% decrease). It increased by 88 USD/MT (about 8% increase) compared to the average CPO price of 1,066 USD/MT in April 2024.



2.СРКО

The average price of CPKO (CIF Rotterdam) was 2,090 USD/MT in April 2025 compared to 2,064 USD/MT in March 2025, an increase of 25 USD/MT (about 1% increase). It was 800USD/MT higher (about 62% increase) compared to the average CPO price of 1,290 USD/MT in April 2024.



3

PKS export volume and export value forecast from Indonesia

Actual Results

Indonesia's PKS exports in March 2025 totaled 446,686 tons, a decrease of 22,687 tons (about 5% from the previous month) when compared to February's exports of 469,373 tons. Compared to the tons of 418,790 PKS exported the previous year in March 2024, March 2025 exports increased by 27,896 tons (about 7%). The value of PKS exports in March 2025 was at USD 46,097,199 recorded

Japan was the largest export destination in January 2025, recording 418,790 tons in export volume and 43,412,237 USD. (PKS exports to Japan account for about 94% of Indonesia's total exports.) Compared to February's exports of 452,442 tons, exports to Japan decreased by 33,762 tons (about 8% decrease from the previous month).





Outlook for CPO, FFB PKS and Indonesian Policy

1. Outlook for CPO and FFB Prices

-Before it enters dry season after April, FFB production is expected to be lowered because of rainy season, then price also will be expected to be stay in higher price, On the other hands, the increase of FFB price is getting lower than last month, and CPO average price is lower than last month, there may happen the trend of decrease of prices for FFB and CPO.

-With Indonesia, a palm producing country, planning to sell B40 biodiesel (a mixture of CPO and diesel fuel), domestic demand for CPO will increase, and FFB and CPO prices are expected on an upward trend unless FFB production increases.

2. Outlook for PKS Prices

Once the export volume of PKS dropped significantly and the price of PKS also dropped, but the export volume is on a recovery, also PKS price raised. In addition, FFB and CPO production in March will be estimated on downward trend due to the rainy season. As a result, now, the supply of PKS is lowered. Demand of PKS is expected to effect the price of PKS.

3. Indonesian Domestic Policy

Domestic demand for CPO is increasing in Indonesia due to Indonesia government plans to sell B40 biodiesel (CPO: a mixture of 40% biodiesel and 60% diesel fuel). In addition, export restrictions on CPO may be tightened in relation to the domestic supply of B40. Also, in energy field, EFB, Fiber, Frond, and OPT are may getting attention for achieving energy mix target in Indonesia.